





# OUR HISTORY

National Gas Company was set up with a vision to meet LP Gas consumption need in the region. During the late 1970's, the need to set up a local bottling plant was prompted by the problems faced by the local gas dealers, who had to travel to Dubai and Abu Dhabi to collect cylinders. Moreover there were frequent shortages due to Omani dealers being given last priority. Our first Chairman, Mr. Mohd Abdul Rasool Al Jamali, a true visionary, was instrumental in setting up the National Gas Company

**1981:** NGC started its operations:

**1987-2003:** NGC set up seven LPG bottling plants at strategic locations

2005: NGC started Aerosol Propellant Gas production and sale

to customers

2006: NGC started its export LP Gas Business to UAE

2008: NGC pioneered the first SNG system in Oman

2008: NGC started Cutting Gas business in Oman

2009: NGC formed its 100% subsidiary arm "NGC Energy FZE" in the UAE

2009: NGC set up the first integrated township gas system in Sohar, Oman

2010: NGC started Cutting Gas business internationally in the UAE &

other countries thereafter

**2010:** NGC commenced D Cylinder business in Oman

2011: NGC set up the largest SNG system for a major international

steel plant in Saudi Arabia

**2012:** NGC acquired Shell's LPG Business in West Malaysia

2014: NGC Explored Enhanced Oil Recovery segment with the help of LPG

2015: NGC started its fully owned entity in Saudi for addressing LPG

market demands

2016: NGC launched lubricants division

2018: NGC inaugurated to set up 30 K MT LPG Import and storage

terminal in JV with Petredec, in India (Krishnapatnam port)





# **OUR OPERATIONS**

The company was incorporated in 1979 to meet the growing LPG requirements of consumers in the region. In 1981, the company started best in class bottling operations, heralded the beginning of LPG industry in Oman and has today spread its wings over the entire country by having 6 strategically located plants.

The company operates a large fleet of tankers to lift bulk LPG from refineries in the Sultanate to its plants where it is bottled into cylinders in safe and controlled conditions. Company has different sizes of tankers to meet customer demand and reduce distribution cost. All the vehicles are equipped with high standards of safety, online monitoring and tracking devices. The company imparts training to its drivers on a regular basis for safe transportation of product.

We follow IMS systems and comply with ISO: 9001; 14001 & 18001 to maintain highest safety standards, quality and customer satisfaction. All of our plants are equipped with state of the art technology and operate with highly skilled manpower. The company has in house production of aeroso propellant gas and cutting gas

The company's project & engineering division takes care of design, engineering, procurement, installation, commissioning and testing of all projects and post sales services.





# **OUR STRENGTHS**

National Gas is the first LPG marketing company in the Sultanate of Oman with over 40 years of experience in the region as well.

National Gas is certified ISO 9001 for quality management, ISO 14001 for environment management and OSHAS 18001 for safet management.

Approved Oman Government Third Party Inspector for inspection an issuing Third Party Inspection Certificate for all Pressure Vessels.

Designed, installed and commissioned the very first Synthetic Natural Gas system in Sultanate of Oman & in the GCC region.

nstallation of telescopic conveyor system in Rusayl plant and nstallation of online semi-automatic filling machine.

The company has a proven track record of serving domestic commercial and industrial consumers efficiently, reliably and safely

Well-established HSE systems and practices ensure consumer safety at all times

The company is the one-stop-shop for design, engineering, installation, operation and maintenance of Bulk Gas installations and supply of Bulk LPG





#### **NGC PRODUCT OFFERINGS:**

# **LPG CYLINDERS**



# **AEROSOL PROPELLANT GAS**

detrimental to the earth's protective ozone layer and are due to be phased out as per several International agreements. Aerosol Propellant is used by manufacturers of Pesticides, Air-fresheners, Perfumes, Cosmetics, Spray Paint and Food grade packaging material



# **D-CYLINDER**

#### It isn't just a revolutionary LPG cylinder. It's a Savings Bank.

The D-Cylinder is the most advanced LPG cylinder designed as per DOT-4BW-250, introduced for the first time in Oman by National Gas Co. SAOG. Its' state-of-the-art features are designed to enhance safety, convinence and save costs, making it the perfect solution for hotels, restaurants and bakeries

# SYNTHETIC NATURAL GAS

Synthetic Natural Gas (SNG) is a potential solution in many parts of the world where Natural Gas availability and reliability problems create industrial havoc. Synthetic Natural Gas is a blend of LPG and Air to provide direct replacement for Natural Gas. This technology plays a critical role in meeting the interchangeable energy (fuel) requirement of the industries.



# **BULK LPG**

Bulk LPG supply has inherent advantages to industrial users giving them the flexibility and control for using it for multiple applications in an extremely safe manner. Bulk LPG is used extensively by medium scale industries like ceramic, glass, metal works, food and dairy and by commercial establishments such as hotels and resorts.

# **PROPANE**

We are the reliable source for commercial/industrial grade propane used for heat treatment, stress relief operations & other industrial applications

# THE INCREDIBLE CUTTING GAS



# INTERNATIONAL SERVICES



Consultancy and Engineering support for LPG Market Marketing Services cover New Market Development, Assessment, Developing LPG Market Strategy, Design, Engineering & Installation of LPG terminals, Bottling Plants & Bulk Gas System, Integration with Natural Gas System and Fire Safety System Design.

Operations facilities include Developing Operational Manuals, LPG Plant Maintenance, Operation and Safety Training, Logistic Planning/Fleet Optimization and Operations & Maintenance of Bulk Systems.

Township Gas System, Synthetic Natural Gas, LPG System for Enhanced oil recovery Projects. Aerosol Propellant, Cutting Gas and Conversion from alternate fuels to LPG. Equipment Supply – National Gas can supply reliable, efficient and state-of-the art LPG and Natural Gas equipment with a wide range, which include LPG Tanks, LPG Vaporizers, LPG Pump, LPG Compressors, Plant Equipment and all related accessories.

# D - CYLINDER

#### What is D - Cylinder

This is the most advanced LPG cylinder introduced in Oman since 2010. It's state-of-the-art features are designed to improve safety, convenience and save costs. It is the perfect solution for restaurants, hotels, bakeries, camps & catering companies.

- Enhanced safety because of safety relief valve provided on D-Cylinder
- Level indicator (Rochester guage) for checking LPG quantity in D-Cylinder
- 100% utilization of LPG in the cylinder
- No change of D-Cylinder Required, once installed our vehicle will come and fill it

#### The most advanced LPG Cylinder

The D-cylinder equipped with features like Rochester level gauge, onsite filling, pressure gauge, excess flow check valves and safety relief valves. The D-cylinder aims to address concerns encountered by commercial establishments such as insufficient gas withdrawal from conventional cylinders due to which customers tend to face frequent burner problems. Its' gas level monitor device ensures that you pay for what you use without wastage. This guarantees 100% utilization since there is no leftover gas.

#### Features for 100% customer satisfaction

National Gas is the pioneering company that introduced the D Cylinder concept in Oman. National Gas has the

largest fleet of bobtails, apart from strategically located Bulk storage spread over the Sultanate for reliable supply to D Cylinder customers that rely on uninterrupted energy availability for their business activities.

National Gas follows strict internal procedures and scheduling systems that not only assure consistently high quality of LP Gas supply to its customers, but also ensure that clients never run out of gas.

#### Consumption

Unlike regular LPG cylinders, where you will pay price of full cylinder but you will only use around 80% of the LPG inside regular cylinder, D-Cylinder makes it possible to consume 100% LPG.

#### **Satisfaction**

D-Cylinder provides peace of mind. In comparison to regular LPG cylinder, D-Cylinder installation and supply removes practices such as daily basis cylinder changing, pouring hot water to get more pressure and LPG, manually checking regularly to note the quantity of LPG present in Cylinder. D-Cylinder eliminates all of these problems.

#### **Ease of Handling**

With D-Cylinder you will get on-site filling, efficient usage o space, and ease to monitor and control LPG levels/stocks



It is not only safe, easier to use, efficient, gives you peace of mind-but it also gives you upto 20% cost savings.





#### **DELIVERY NETWORK**

# Largest LPG Delivery Network in Oman

COVERING MUSCAT - SOHAR NIZWA - SALALAH

National Gas Company is Oman's largest and most progressive LPG marketing company having 6 plants in different strategic locations in Oman. We operate Oman's largest fleet Bobtails & Tankers for delivering LPG. We are covering D-Cylinder customers in Muscat, Sohar, Nizwa, Salalah We are adding more areas our delivery network

1D-Cylinder: 350 Liters LPG (water capacity 440 Liters)

1 Regular 44kg LPG cylinder: 78 liters minus

(15 20%) LPG left in regular cylinder

1D-Cylinder = Aproximately 5 No.s 44kg cylinders

#### **Steps for converting to D-Cylinder.**

- 1. NGC Sales Visit, NGC HSE Visit
- 2. Civil Defence visit for certification
- 3. Agreement Signing, Gas Bank preperation
- 4. First Fill Inspection, Regular Supply

# BULK GAS INSTALLATIONS / NETWORK

**National Gas** undertakes turnkey jobs for design, installation, commissioning, operation and maintenance of Bulk LPG tank installations with related piping and distribution systems. National Gas is equipped to integrate small to large industrial installations and township piped gas distribution networks based on National Gas' unique-ownership options to the customers.





# GAS ENGINEERING AND PLANT INSTALLATION

National Gas undertakes turnkey jobs for design, engineering and commissioning of LPG Bottling Plants, Deodorized Unit and Aerosol Filling System, Auto Gas Refueling Station, Pressure Reducing Stations and Gas Metering Stations, Synthetic Natural Gas Systems, Gas Powered Power System and Gas Refrigeration/Air-conditioning Systems.





# **NGC EORS**

### **Enhanced Oil Recovery Project:**

#### Steam Injection

In this approach, various methods are used to heat the crude oil in the formation

- To reduce its viscosity and/or vaporize part of the oil and thus decrease the mobility ratio.
- The increased heat reduces the surface tension and increases the permeability of the oil.
- The heated oil may also vaporize and then condense forming improved oil.

#### Methods include

- · Cyclic Steam Injection.
- · Steam Flooding.

#### Steam Flooding

- Heat is introduced to the reservoir by pumping, steam is pumped into the well with a pattern similar to that of water injection.
- Eventually the steam condenses to hot water; in the steam zone the oil evaporates, and in the hot water zone the oil expands.
- Oil expands, the viscosity drops, and the permeability increases.. This is the principal enhanced oil recovery program in use today.

#### **Client Information**

- Fuel requirement for OTSG-on the basis of Flow rate, and input pressure
- Understanding the process: Batch / Continuous process
- Back Up Requirement/Buffer Stock required by the customer

#### **EOR Projects-Equipment Selection**

- Vaporiser is selected on the basis of customers requirement: Mobile/Fixed Vaporise
- Selection of tanks: Movable(Wheel Mounded)/Immovable Tanks as per site demand
- Burner Selection on basis of flow rate
- ROI of 3 to 6 months with savings upto 40%

Sr No	Client	Type of Project	Capacity	Storage Capacity in MT	Year
	PETROGAS	EOR-STEAM INJECTION	42MMBTU/hr	52 MT	2017-2018
	MEDCO	EOR-STEAM INJECTION	40MMBTU/hr	50 MT	2015
	STEAM TECH	EOR-STEAM INJECTION	42MMBTU/hr	44 MT	2019



### **NATURAL GAS SOLUTIONS**

National Gas undertakes to provide solutions for PRMS Installation, Pressure Testing, Meter Changing, LUAG (Work Loss unaccounted gas) to PEIE in industrial estates tapping from main Natural Gas header, Manhole modification, NG Piping and Work Loss

We have done numerous projects for our customers located inside various PEIE's in Oman. Some of our major customers are as follows:

PEIE - Sohar. Al Maha Ceramics

PEIE Rusayl: Oasis, Oriental Polystyrene

PEIE Salalah: Oman Food Stuff & Global Gypsum

However Al Hael Ceramics under PEIE Sur is one of the biggest NG project.

#### **PEIE Sur.**

- Al Hael Ceramics
- 1. Biggest NG Station
- 2. Set up 7000 Cu. Mtr/hr NG PRMS Station
- 3. 10",700 Metre long pipeline, 315 OD



# NC+ THE INCREDIBLE METAL CUTTING GAS FROM NATIONAL GAS COMPANY

**NC+** is a unique hydrocarbon industrial gas mixed with an innovative additive that enhances flame temperature and produces fine cut finish at very low cost compared to DA.

SAFER, STABLE, NON REACTIVE, LESS PRICE, LESS FLASHBACK, BETTER CUTFINISH



#### Innovation

burning, easiest to use, best performing and safest fuels available. With most products you have to pay extra to get the best, but with NC+ you get this high level of quality and still save money. It is stable in both liquid and gas states, economical, produces little slag, and has a very high heat value



#### High heat value

This heat value is due to the fact that the molecules in NC are united in a bigger bon then acetylene..



#### Safer

withdrawal pressure limitations that are necessary with acetylene. It is very stable unlike acetylene and has will produce less flashback and cannot auto ignite.



#### **NC+ VS Acetylene A Fair Comparison**

Safety data comparison

Safety Data	DA	NC+	
Shock sensitivity	Unstable	Stable	
Backfire tendency	Very high	Low	
Explosive limit in air	3 - 93 %	2.5 - 9.3 %	
Burning velocity	22.7	15	
Auto ignite	Yes	No	
Flashback Potential	Dangerous	Minimal	
Operating Pressure	1-15 psi	1-133 psi	
Gas stability	Unstable	Stable	
	Dissolved in acetone with filler	No filler or solvent	

#### **Upto 60% Reduction in inventory**

As one cylinder of NC+ equals to 7 cylinders of DA, the stock is also decreased by upto 60%. That results in more storage area to be used.

#### **Upto 60% Reduction in handling time**

DA requires frequent change over time for cylinders to be replaced. This change over time is reduced by 60% and as a result, man hours can be saved.

#### Safer

NC+ is a stable gas as compared to Acetylene and hence safer

- Stable as compared to Acetylene
- No withdrawal issues
- 10 times lower flamability limit
- Cannot autoignite
- Minimal flashback

#### **Cost Effective**

NC+ gives overall 40% cost saving as compared to DA

- NC+ 22KG Gas in 44KG cylinder as compared to DA 3.5 KG in 70KG cylinder
- Reduction in inventory
- Reduction in man hours dedicated to changing cylinder
- Life of tools increases because of less carbon deposit

#### **Increased Efficiency**

NC+ is a versatile gas that can be used in multiple operations with excellent results

- Higher total heat value
- Less slag formation
- Narrow kerf and hence better cut finish
- High penetration and faster cutting speeds
- Less carbon deposit
- More efficient for heating & versatile operations can be done

### **Applications Covered**

• Hand Cutting,CNC operations,Pug Machines,Brazing,Soldering,Preheating Heat treatment,Billet Cutting up to 300 mm plates

### WHAT IS SNG?

The ratio of LPG to diluent depends on Wobbe

$$I_W = Vc$$

$$\sqrt{G_S}$$

<b>Natural</b>	0
Menillei	liae.

$$I_W = \frac{1502}{\sqrt{1.31}} = 1312$$



# WHY USE SNG?

Natural Gas is a vital component of the 3) SNG as Peak Shaving System: world's supply of energy. It is one of the SNG Peak Shaving System acts as asset Over a period, the increased usage of volatility during peak demand period. Natural Gas leads to a mismatch in the demand and supply ratio creating a SNG systems provide a convenient, scarcity of Natural Gas.

Gas. SNG can be used to precede the already available.

designed to meet any energy demand different working scenario.

#### 1) SNG as base Load system:

Provide SNG in region where NG is currently not available. SNG base load system provides continuous and uninterrupted fuel supply to meet full load energy demand.

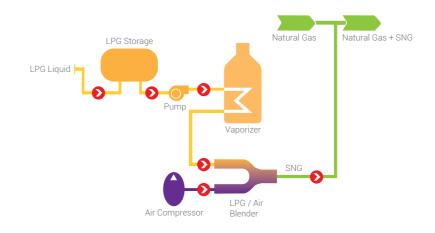
#### 2) SNG as Standby System:

SNG will provide an ideal standby fuel in suppresses the dew point. the event Natural Gas source is unavailable due to curtailment, maintenance shutdown or catastrophic failure or interruption of Natural Gas supply.

cleanest, safest, and cheapest energy as well as profit protection tool in case of sources widely used in residential, shortage or inadequate supply of Natural commercial, and industrial applications. Gas. It will also help to mitigate price

consistent, high quality fuel with combustion characteristics similar to SNG is a viable alternative when there Natural Gas. In emerging economies is an absence or a shortage of Natural where Natural Gas is in its infancy, SNG plants allow local Gas utility availability of Natural Gas or to augment firms to "build up" a customer base the Gas supply where Natural Gas is during planning and construction of a Natural Gas transmission system. The availability of SNG also supports The SNG system can be virtually commercial and industrial growth since such customers can install Natural due to its modular nature. It can also be Gas equipment and commence their designed to give tailor-made solutions production without waiting for arrival to suit specific process requirements in of the Natural Gas. This way Industries save substantial interest costs by commencing production on time.

> The advantages of SNG under specific situations are obvious. One of the benefits of using SNG is that it eliminates re-condensation problems commonly associated with undiluted LPG vapor, as the "tempering" of the LPG with air



# WHO CAN BENEFIT FROM SNG?

SNG can be an ideal solution under following situations:

Unique features of SNG system make it an ideal solution for.



# WHY NATIONAL GAS FOR SNG?

#### **Trusted Name**

National Gas Company (SAOG), a public listed company based in the Sultanate of Oman, with group business turnover of 250 million dollars. Over the period of time National Gas Company has transformed itself from a local Omani company to a Multinational organization with well-diversified product portfolio and wide spread international presence across middle east and asia. National Gas enjoys pioneering status as energy solutions provider in the region with innovations and high standards of customer service. National Gas Company has successfully designed, installed and commissioned SNG systems across the GCC in different industries for varied applications.

#### **Industry Specific Solution**

We provide industry specific tailor-made solutions to suit process requirements like LPG-NG mixing technology to meet additional or constant heat of mixed Gas by eliminating air as diluent. Similarly LPG - Bio Gas SNG can be utilized to maximize use of Bio Gas.

National Gas has designed systems ranging from 20 MMBTU/ Hr up to 2000 MMBTU/ Hr for various industries like Steel Rolling Mill, DRI, Pelletizing Plants, Ceramic Plants, Construction Material, Aluminum Processing, Float Glass, Fiber Glass, Hotels etc.

We are pleased to say that the systems designed, supplied and installed by National Gas are running smoothly without any interruption even in extreme climatic condition. Just to name a few major SNG Projects designed, supplied, installed and commissioned by National Gas.

Sr No	System Size	Type of Industry	Location	Type of Use
1	1 X 50 MMBTU/HR	Construction Material	Oman	Base Load
2	2 x 60 MMBTU/HR	Steel Rolling Mill	Oman	Peak Shaving
3	2X 348 MMBTU/ HR	Pelletizing Plant	Oman	Base Load
4	1X 348 MMBTU/ HR	Tubular Products	Saudi Arabia	Standby
5	1X 15 MMBTU/ HR	Hotel	UAE	Base Load
6	1X 33 MMBTU/HR	Usg Boral	Oman	Base Load
7	230 MMBTU/HR	Al Hael Ceramics	Oman	Peak Sharing

#### **Customer Service**

The ability to extend 24X7 services is the most important aspect in SNG projects as the entire plant's operation is dependent on the reliability of the SNG system. Our core strength is a highly skilled and experienced service team who have specialized knowledge of installation, commissioning, testing and trouble shooting of SNG systems.

#### **One Stop Solution**

National Gas offers a reliable energy solution for users coupled with assured local capabilities and proven global expertise. With our experience and trained personnel, we would like to assure the customer an effective, efficient and reliable service all the time.

- One stop shop for Design, Supply, Installation, commissioning of SNG system LP Gas storage facility and Bulk LP Gas supply
- Partnered with a world leading SNG (Synthetic Natural Gas) equipment supplier



### **GAS GENERATOR**

The Nitrogen & Oxygen Generation process is an extremely clean operation and the only 'raw material is Air. On-site generators allow for an uninterrupted supply of gas with a high purity output. This means that you can produce gas where and when you need it, and in the exact quantity and quality you need.

National Gas services for nitrogen or oxygen generation, designed according to customer's specifications and suitable even for higher capacity as well as extreme ambient conditions. The superior technology of our gas generators represents environment friendly, less maintenance, economic, flexible and reliable.

# **BENEFITS**

- Much more economical compared to Liquid Nitrogen/ High pressure cylinde
- Self-dependence for nitrogen which is one of the key elements of your production
- Better control on purity of the gas which results in end used product quality commitment
- Save time of Purchase/ Finance and operation on ordering liquid nitrogen / high pressure cylinde
- Avoid high risk for storing high pressure and high temperature gas at plant premises

# PRODUCT RANGES

#### 1. PRESSURE SWING ADSORPTION (PSA)

- Production of Nitrogen or Oxygen from Compressed Air
- Applied for On Site Production of Nitrogen & Oxygen
- High Efficiency at High Product Purities

#### 2. HOLLOW FIBRE MEMBRANES

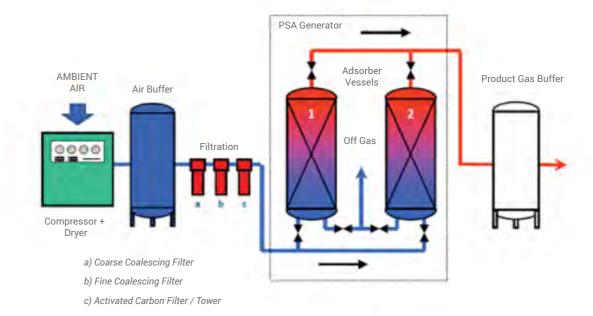
- Production of Nitrogen from Compressed Ai
- Applied for On Site Production of Nitrogen
- High Efficiency at Lower Product Purities

# PRODUCT RANGES

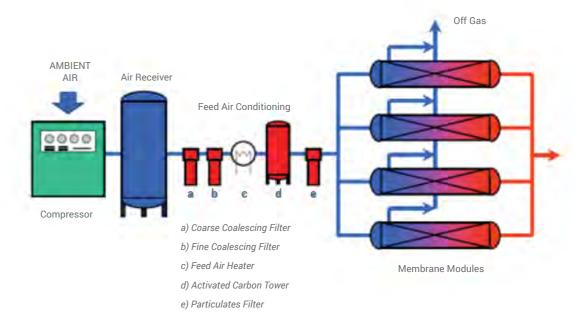
- Safety: Low Operating Pressures, no Hazardous Storage
- Economy: No Distribution, Handling Cost & Low Operating Costs
- Premium Quality & High System Reliability: First Class Materials & Components
- Convenience: Automatic and Unattended Operation
- Guaranteed Nitrogen Quality: No Risk for Insufficient Nitrogen Purit
- Compact: Easy to Transport and to Install
- Unique Flexibility: Unmatched System Lay-Out Flexibility
- Modularity: System upgrade in the future by just adding banks on the existing one

### BASIC SYSTEM LAYOUTS

#### **Pressure Swing Adsorption (PSA)**



### **Hollow - Fibre Membranes**





# **FLARE GAS RECOVERY OPTIONS**

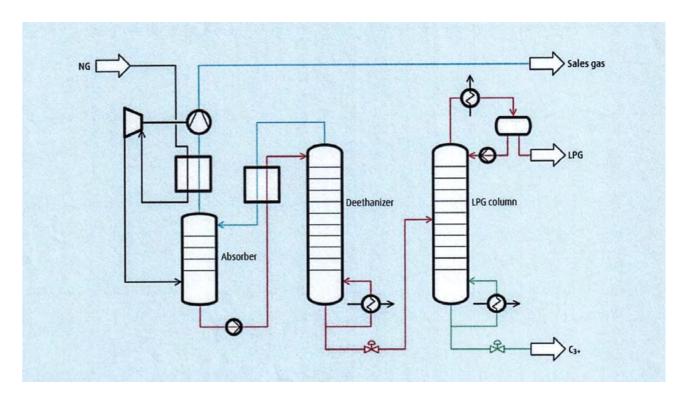
#### CONCEPT

- Stranded gas fields comprise of all the components of a productive field, except that its useful life could be 5 years or less
- With many such stranded gas fields tied up together into 1 common gas pipe, the total volume of gas available becomes large.
- Recovery of C3/C4 (to make LPG) and cleaning up the other unwanted gases (Nitrogen, C02, H2S and H2O) through gas treatment technologies and releasing the available "clean" gases through is one way of making economic use of the otherwise "flared "gases.

#### **Benefits:**

- Gas pre-treatment plants are available commercially and are mature in design.
- The products recovered and the value earned in total would make this proposition very viable.
- More revenue can be generated form the LNG sales rather than sent to flare
- CO2 can also be recovered and turned into LCO2 to make dry ice (for food, dry ice cleaning etc), and gaseous CO2 for welding and inerting needs.

#### PRE-TREATMENT SCHEMATICS









# LUBRICANTS

National Gas Company offers IPOL lubricants with "Cutting Edge Technology & Superior Results".

IPOL is a lubricant brand of GP Global group. Its a 5 BN USD energy company based in UAE providing integrated commodity and services, is a product manufacturer and global recognised brand.

It offers a wide range of products in the automotive and industrial segment along with specialties like coolant, brake fluid, greases etc..

All IPOL products are tested for quality control and their manufacturing locations boast of a fully equipped technology lab where equipments are caliberated and supported as per ASTM.





### Automotive & Industrial Range of products

Automotive Lubricants

- Automotive engine oils
- Automotive Gear & Transmission oils
- Greases & Specialties



**Industrial Lubricants** 

Industrial oil

- · Gear Oils Hydraulic oils Metal Working fluid
- Fransformer oil Industrial Greases
- · Circulation oil. Thermic fluid. Turbine Oils





# **CORPORATE SOCIAL RESPONSIBILITY**

Corporate Social Responsibility at **National Gas** is about doing our business in an ethical way, caring for our people, their families, the environment and the communities around us.



We benefit when our communities prosper, and our communities benefit when we prosper. Over the last three decades, we have invested in charitable, non-profit and community organisations. National Gas has supported programmes in education, health & safety, environment and arts & culture. We do whatever it takes to make our communities better places to live.





ONEIC Building, 2nd Floor, Alkhuwair, Tel: +968 22084900, Fax: +96822084901, info@nationalgasco.net, sales@nationalgasco.net







(f) NationalGasCo (y) NGCEnergy (in) National Gas Company SAOG

#### **National Gas Company S.A.O.G** Oman

PO Box 95, PC 124 Rusayl

Tel: +968 24446073 Fax: +968 24446307

#### **NGC Energy** UAE

PO Box 3629 Umm Al Quwain Tel: +971 67647607 Fax: +971 67647608

#### **NGC Energy LLC KSA**

1202, Hail Center, Al Raka, Al Khobar, Tel: +966-13-8323313 Fax: +966-13-8331511

#### NGC Energy Sdn. Bhd. Malaysia

Kuala Lumpur Tel: +603 23328000 Fax: +603 23328001

www.nationalgasco.net